Executive Director
Triangle Global Health Consortium

The Triangle Global Health Consortium (TGHC) (www.triangleglobalhealth.org), a non-profit organization based in the Research Triangle Park, North Carolina, seeks a full-time, dynamic leader to serve as Executive Director. The ideal candidate will have strong entrepreneurial leadership and management skills; proven fundraising capability; well-honed networking and representational skills; strong strategic decision-making and fiscal management experience; and exposure to, or experience in global health with a passion for improving the health of the world’s communities. S/he will bring vision, creativity, and positive energy to the role.

Reporting to the Board of Directors, the TGHC Executive Director is responsible for leading a diverse consortium dedicated to promoting collaboration and synergy among its members and the Triangle community. S/he will work in close collaboration with the Executive Committee and serve as the driving force in the development and execution of the Consortium’s growth strategy to elevate the organization’s public profile and achieve long- and short-term revenue goals and objectives.

North Carolina is a leader in global health, home to more than 220 global health organizations, companies, and academic institutions that work in more than 185 countries worldwide. North Carolina’s leadership in global health, as well as the importance of the global health sector to the state’s economy is highlighted in this report: https://www.triangleglobalhealth.org/economic-impact

Founded in 2009, the Consortium’s mission is to establish North Carolina as an international center for global health. TGHC brings together more than 20 diverse member institutions from academia, non-profit, for-profit and the faith-based sectors. The consortium is well-respected regionally with a maturing set of current programs. The consortium is also financially sound and has a stable funding base.

Qualifications
Advanced degree (masters or higher); demonstrated track record as an entrepreneurial leader and fundraiser in a member association or non-profit consortium; knowledge and understanding of global health; ability to manage and grow an active member portfolio; ability to work effectively with diverse audiences, including the private sector, university, non-governmental, and/or government environments; experience in fundraising and grant writing, advocacy, and constituency building; and demonstrated ability to effectively connect with individuals at all professional levels.
Compensation

Compensation will include base salary of $90-100k depending on experience, plus $12k/year stipend toward benefits, and a variable compensation target of up to 25% of base dependent on achievement of agreed upon goals and targets, including revenue and member growth.

Responsibilities

- Provide entrepreneurial leadership for growing the Consortium to ensure long-term growth and impact through the development of membership and fundraising strategies across multiple stakeholder groups.
- Identify public and private funding opportunities and secure these opportunities with support from the consortium board and cross-organizational member teams.
- Lead the refresh and execution of the TGHC strategy, including creative direction, support and evolution of the strategy to market the Consortium’s global health-related capabilities.
- Represent the consortium locally and nationally to build and strengthen external relationships, as well as identify and cultivate additional organizational and individual members, potential donors and friends of the TGHC.
- Develop relationships, including education and outreach efforts, with national and state-based political leaders to promote the consortium and the region as an epi-center for global health.
- Work with the TGHC Board and participating organizations to support cohesive branding, communications and messaging for the Consortium.
- Organize and promote regional and international workshops, seminars, and conferences that showcase TGHC programs and expertise.
- Maintain a strong network with members and stakeholders to ensure the most current events and topics aligned with the TGHC mission are cultivated, communicated and shared to elevate the profile of the TGHC.
- Oversee current and planned TGHC programs and events, ensuring continued high quality and constituent satisfaction.

For consideration and to request further information, please email your CV to:
ExecutiveDirector@triangleglobalhealth.org